

# Marriott International



*Jefferson B. Thomas, AIA, LEED AP*  
*Potomac Watershed Conference*  
*Trash Summit 2008*

# Marriott International



EDITION



MAISON  
(Portico)



BVLGARI  
HOTELS & RESORTS



GRAND RESIDENCES  
by Marriott

# Our Environmental Commitment

- We believe the future of business is green
  - More and more guests expect it
  - More and more employees value it
  - Based on scientific evidence, we believe it is the right thing to do
- Our environmental commitment is supported at the top by the Chairman and executive-level Global Green Council
- We're innovating globally and acting locally

# Global Green Vision

Marriott aspires to be the global hospitality leader that demonstrates how responsible hospitality management can be a positive force for the environment and create economic opportunities around the world, and by our example, inspire personal action in the communities where we live and work.

# Our Long-Term Goals

1. Enhance the associate and guest experience, customer satisfaction and shareholder value through environmental leadership
2. Become waste neutral at existing and future operations
3. Enable our development partners to site, design and construct new hotels and properties according to green standards
4. Inspire business partners, suppliers, associates, customers and guests to take action for environmental solutions
5. Pursue the ambitious goal of climate neutrality for Marriott's worldwide operations, while contributing to the conservation of tropical forests and investing in renewable energy sources

# Supply Chain

## Objective

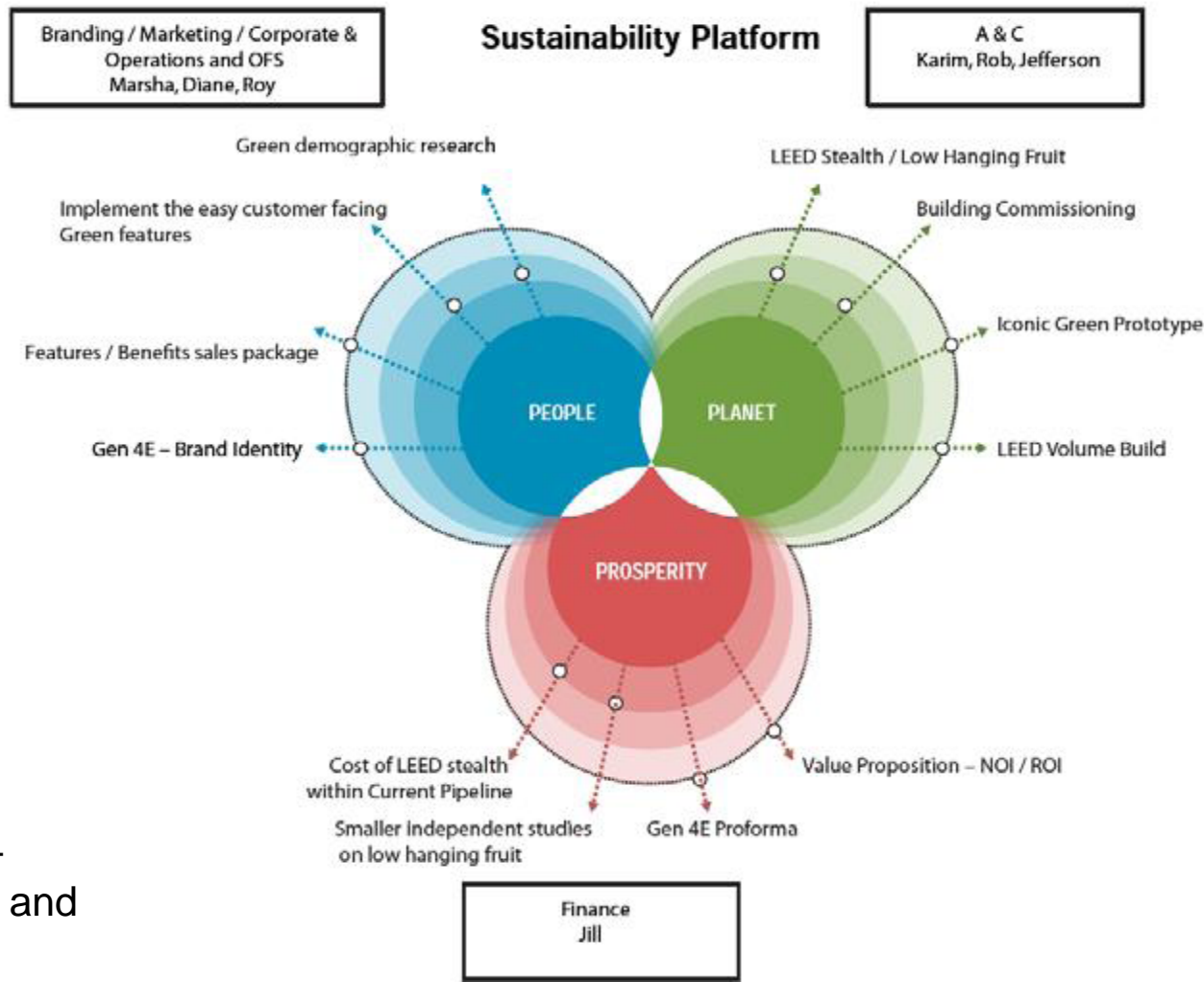
- Engage Marriott's top 40 vendors to supply price-neutral greener products across 12 categories of \$10 billion supply chain
  - Annual purchase of 47 million recycled BIC™ pens
  - 1 million gallons of low VOC paint
  - 1 million “room-ready” towels by Standard Textile
  - Other items (e.g., key cards, recyclable carpet, soaps and shampoos)

# Green Buildings

## Objectives

- Empower hotel development partners to site, design and construct new hotels according to green guidelines in line with U.S. Green Building Council's LEED standards by end of 2009
- Expand LEED-certified hotels across all Marriott brands
- Pursuing LEED-Existing Building status for Marriott International Headquarters

# Approach to Sustainability



Source –  
Paladino and  
Co. Inc



# Marriott LEED Projects

## POTOMAC YARDS

Target: Silver LEED Certification



Owned by Marriott International ■ 625 RHR / RI Guest Rooms ■ Opening January 2010